General Terms and Conditions of Pilotage and other Services

- 1.1. This is a statement of the terms and conditions according to which GREAT BELT PILOT hereinafter referred to as "GBP" will perform pilotage, and related maritime services.
- 1.2. These terms and conditions apply to all offers, quotations, orders, agreements, services and all subsequent contracts of whatever nature, except where otherwise is expressly agreed in writing by GBP.
- 1.3. General trading conditions of another party will not apply, unless expressly accepted in writing by GBP.
- 1.4. In case, for whatever reason, one or more of the (sub) clauses of these general conditions are invalid, the other (sub) clauses hereof will remain valid and are binding upon the parties.

2. DEFINITIONS

- 2.1. Throughout this document the following definitions apply:
- 2.2. "Client" means the Vessel serviced and jointly and severally her master, Owner, managers/operators, port agents or disponent owners or any other party requesting offers or quotations for or ordering Services and any party on whose behalf the said offers, quotations, orders and subsequent agreements or contracts have been made;

"Owner" means the registered Owner or Bareboat Charterer of the Vessel; and

"Services" means all services contracted between any Client and GBP whereby pilots employed by GBP perform or are to perform piloting and/or other employees of GBP perform or are to perform mooring or related services for such Vessel or Vessels.

"Vessel" means the vessel, ship, barge or other floating unit that receives the Services.

3. OFFERS, QUOTATIONS AND PRICES

- 3.1. An agreement for Services is only binding on GBP upon its written confirmation thereof.
- 3.2. All prices and all tariffs are exclusive of VAT and are quoted in Danish Kroner (DKK) unless otherwise specifically stated.
- 3.3. If the party requesting the Services is not the Owner of the Vessel, GBP is entitled to insist as a precondition of rendering the agreed Services that a payment guaranty is provided by the Owner. GBP has the right to cancel any agreement with the party requesting such Services if the payment guaranty is not received upon GBP request to the Owner.
- 3.4. The party ordering the Services has no legal right of cancellation of such Services.

4. DELIVERY

- 4.1. The time of rendering the Services as confirmed by GBP in advance, has been provided as an approximate time, unless otherwise specifically agreed in writing between the Client and GBP.
- 4.2. The time of delivery of the Services will only be binding upon GBP when all information, necessary for GBP to comply with its obligations hereunder, has been properly delivered to GBP in reasonable time before rendering such Services.
- 4.3. The Client shall ensure that the Vessel provides a free and safely accessible embarkation and disembarkation for the pilot(s) and other personnel providing the Services on behalf of GBP and that all appropriate assistance is rendered in connection therewith.

5. PAYMENT

- 5.1. Payment must be made in full without set-off, counterclaim or deduction, free of bank charges to the bank account indicated by GBP on the respective invoice(s) or as otherwise directed by GBP.
- 5.2. Any delay in payment entitles GBP to interest at presently the rate of 1 (one) per cent per month or any part thereof without prejudice to any other rights or remedies available to GBP.

6. CLAIMS

- 6.1. Complaints concerning the Services must be submitted to GBP in writing as soon as possible and in no event later than 15 (fifteen) days after such Services being performed or being due for performance failing which the rights to complain or claim compensation of whatever nature are deemed to have been waived and barred for all times.
- 6.2. The Client shall make payment in full and fulfil all other obligations in accordance with the terms hereof, whether or not they have any claims or complaints.

7. LIABILITY OF GBP AND LIMITATION THEREOF

- 7.1. GBP is liable under the provisions of Danish law concerning compensation for errors and negligence in the performance by its employees (and/or subcontractors) of Services, it be- ing noted that for all pilotage undertaken by GBP such Services are granted only as pro- fessional advice by the pilot in question to the master of the Vessel. Accordingly, the master of the Vessel will at all times remain in command thereof and remain responsible for such Vessel.
- 7.2. Should GBP be held liable according to clause 7.1 above, GBP has no liability for indirect loss of any kind, loss of profits, loss suffered by third parties or any consequential loss or losses. Moreover for any specific task of Services rendered or to be rendered, the to- tal liability of GBP and/or its pilot(s) or other personnel will in no event exceed an amount equal to 25 times the fee paid or payable to GBP for rendering such Services or a total amount of DKK 5,000,000.00, whatever thereof being the lesser sum.
- 7.3. No pilot or other employee of GBP or agents (including independent (sub) contractors from time to time employed by GBP) is liable to the Client for loss, damage or delay, while

acting in the course of or in connection with its employment and/or agency for GBP. Without prejudice to the above, every exemption, limitation, condition and liberty herein contained and every right, exemption from liability, defence or immunity of whatever na- ture applicable to GBP or to which it is entitled hereunder will also be available and will extend to protect every such pilot or other employee, servant, representative or agent of GBP acting as aforesaid.

8. LIABILITY OF CLIENT - HOLD HARMLESS

8.1. The Client is liable towards GBP and herewith undertakes to indemnify GBP for any damages and/or costs suffered or otherwise incurred on GBP due to a breach of contract and/or fault or negligence of the Client, its agents, servants, (sub) contractors, representatives, employees and the officers, crews and/or other people whether or not onboard the respective Vessel(s). The Client furthermore undertakes to hold GBP harmless in case any third party institutes a claim of whatever nature against GBP with direct or indirect relation to any agreement regulated by these terms and conditions. Third party means any other (physical or legal) person/company than the Client.

9. FORCE MAJEURE

9.1. GBP is not responsible for any loss, damage, delay or failure in performance of Services resulting from the perils of the sea or any other act of God, or the place for performing the Services being affected by war, civil commotion, riot, quarantine, strike, stoppage, lock- out, arrest, restraint of princes, rulers and people, or any other event whatsoever which cannot be avoided or guided against by the exercise of due diligence.

10. LAW AND JURISDICTION

- 10.1. For all Services performed or to be performed, the laws of Denmark apply and all disputes arising out of or in connection with such Services are subject to the jurisdiction of the Maritime and Commercial Court in Copenhagen (Sø- og Handelsretten i København).
- 10.2. Notwithstanding the forgoing, it is further agreed for the sole benefit of GBP that GBP has the right to proceed against the Client or any third party or the Vessel in such jurisdiction as GBP in its sole discretion deems fit inter alia for the purpose of securing payment of any amount to GBP from the Client or the Owner (pursuant to a payment guaranty). In such circumstances the proceedings are governed by the law (substantive and procedural) of such jurisdiction.